



UNICHROME





Disclaimer

This document includes forward-looking statements that reflect the current views of the UNICHROME management with respect to future events. These forward-looking statements include matters that are not historical facts or are statements regarding the UNICHROME's intentions, beliefs or current expectations concerning the industries in which UNICHROME operates. Forward-looking statements are based on current estimates and projections, and therefore too much reliance should not be placed upon them. Such statements are subject to risks and uncertainties, most of which are difficult to predict and generally beyond UNICHROME's control.

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Company at a glance

- **Unichrome AG business model revolves around the trading of different metals and ores, and the related consulting and market analysis services.** Supplier and customer base include *first class* established global producers, exploring added value creation and cost optimization opportunities based on Unichrome AG market knowledge and expertise. Second tier, not internationally established, producers and suppliers of ferroalloys as well as base and minor metals and ores, with limited global marketing expertise and capabilities, are also among our clients. Traded products are mainly originating from South Africa, India, Kazakhstan, Turkey, China, Brazil and Albania and mostly delivered to customers in Europe, Japan, China, South Korea, and the Americas.
- **Typical deals include fixed margin with no market price risk as the pricing volatility is *managed* by using the safe *price structure* between buyer and seller.** Unichrome AG also explores definite cases for profitable position, based on the market experience. While Unichrome continuously considers such options, risk minimization is always prevailing in decisions making.
- **UNICHROME AG has created a first-class reputation amongst its existing trading counterparties as well as other metals market participants, *which attracts* new partners from both supply and demand sides, including invitation to participate in *the development of cutting-edge* projects in its area of expertise.**



Sales by region:

- Europe – **45%**
- China – **20%**
- Asia ex-China – **20%**
- RoW – **15%**

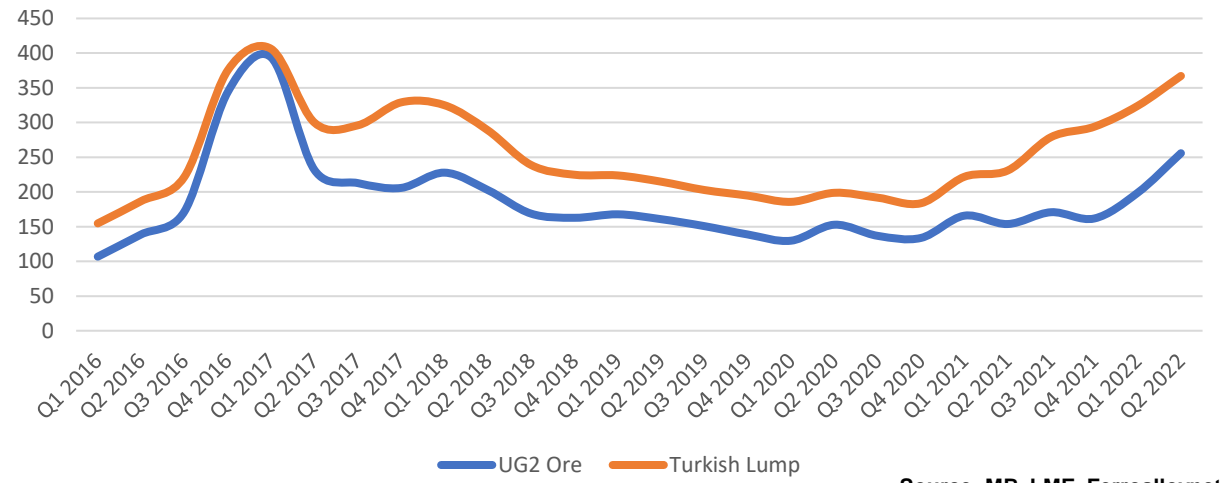
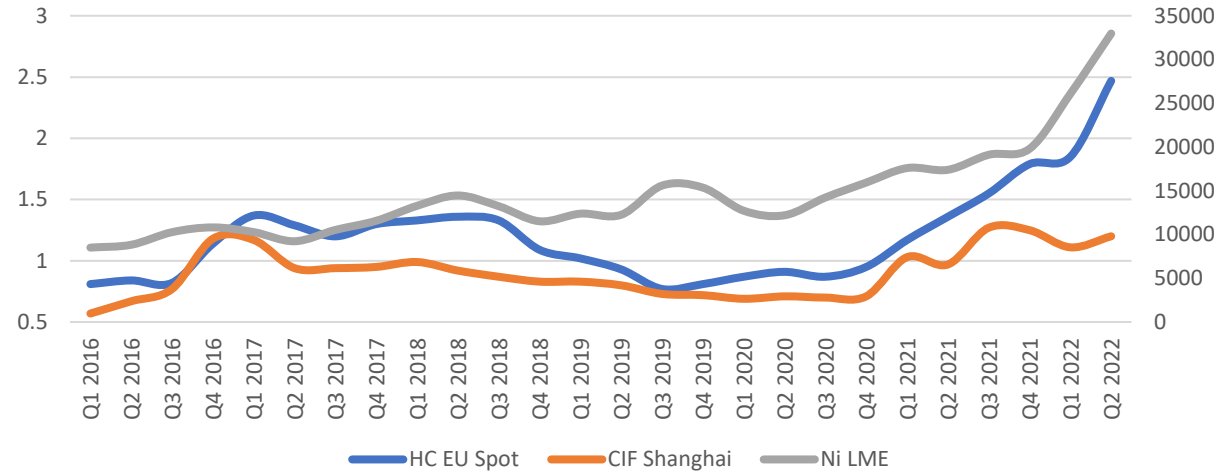
-  **UNICHROME AG**
-  **Major Suppliers**
-  **Major Sales Region**
-  **Warehouses**
-  **Non-Exclusive Agents**



Chrome, ferrochrome, ferroalloys and other commodities market volatility

YTD is based on prices from April 22nd 2022

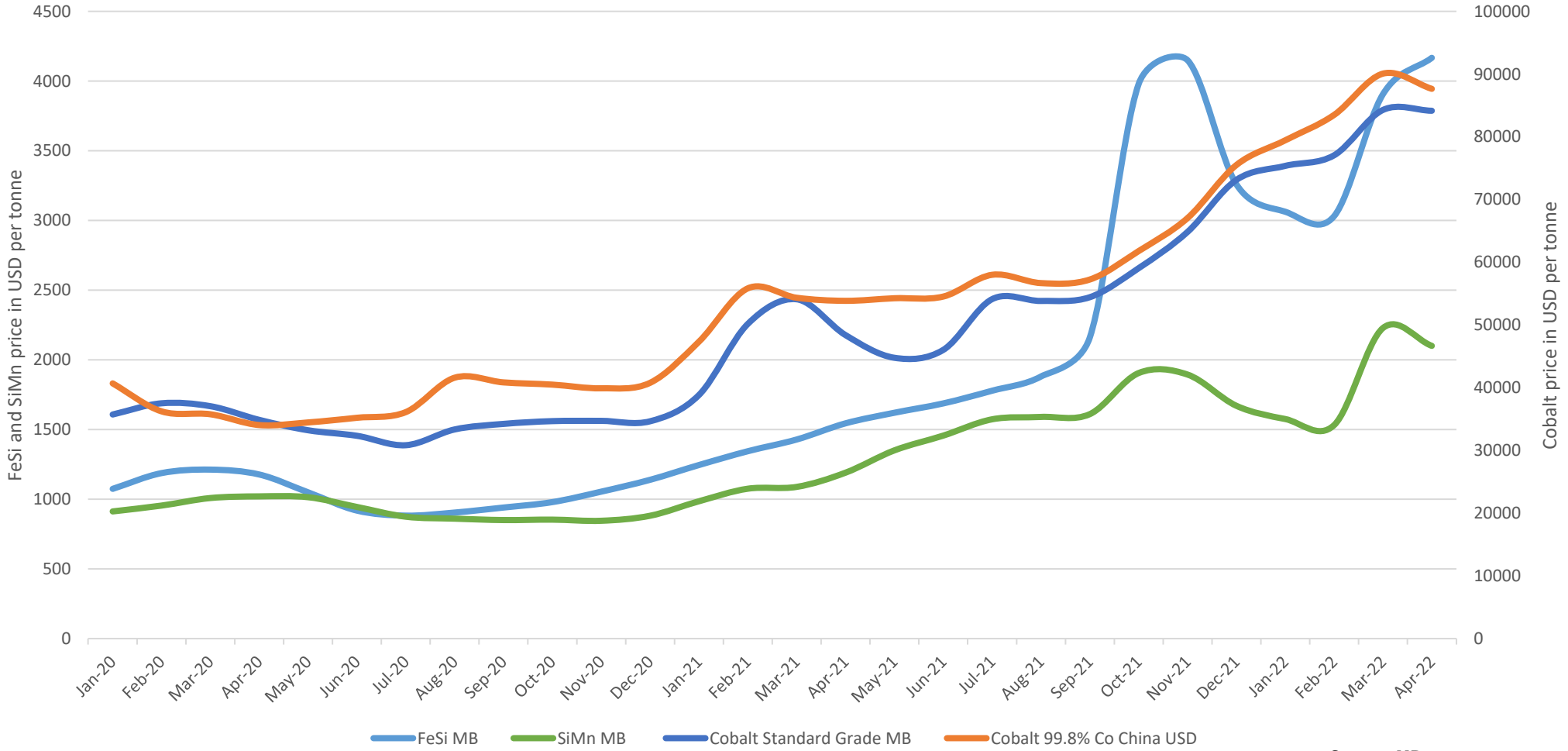
	Dec-19 YTD	Dec-20 YTD	2022 YTD
FeSi MB	290%	264%	36%
LC FeCr MB	281%	251%	58%
HC FeCr EU MB	205%	158%	52%
Tin LME	153%	116%	10%
Cobalt LME	145%	157%	17%
Nickel LME	145%	96%	63%
SiMn MB	132%	131%	29%
FeV EU	117%	96%	47%
EU Benchmark Ch Cr	112%	85%	20%
UG2	103%	102%	54%
Zinc LME	97%	61%	25%
Aluminium LME	84%	62%	16%
CIF Shanghai Ch Cr	73%	68%	13%
Copper LME	69%	32%	6%
Iron ore	69%	-1%	28%
Crude oil Brent	62%	106%	35%
Average China Tender FeCr	45%	54%	10%
Gold LME	31%	5%	7%
Platinum LME	6%	23%	-12%



Source: MB, LME, Ferroalloy.net



Chrome,ferrochrome, ferroalloys and other commodities market volatility



Source: MB



A way forward to the future of metals trading

- Unichrome AG is advancing its work on a separate project, SoftMetal AG, an online platform*, where counterparties can trade electronically receipts representing physical metals with variable chemical compositions, stored in approved warehouses. This platform will provide participants with automated transactions of such metals, matching bids and asks filtered by quality parameters selected by buyers and sellers. Each transaction will require strong commitment from the buyer for the payment, including FIAT or government-backed crypto currencies payment options. Trading and matching mechanism will be based on contemporary development of auction theory, which is not currently used by most of existing metal exchanges. Thus, SoftMetal will offer market participants confidential and liquid marketplace, with a transparent pricing mechanism, for ferroalloys like ferrochrome where such mechanism did not exist before.

- Confidential computing technology used for this platform is based on secure and isolated specific hardware environments, preventing unauthorized access or modification of applications and data, even while they are in use, thereby increasing the security level of organizations that manage sensitive and regulated data.

Visit SoftMetal's website to discover more about our project:
<https://softmetal.ch/>.

*Platform will be accessible from most browsers operating on Windows, as well as IOS and Android

Global Filters ▾

C 0 - 9.5% Cr 45 - 100% Si 0 - 7% P 0 - 0.05% S 0 - 0.07% Size 0 - 300mm Northern Europe +6 more EU Duty free +1 more ▾

Asset Purchase

Order Type: Limit Order ▾

Trader Reference: Trader Reference

Quantity MT: Quantity

Price \$: Price

Trading Limit Consumption: 0%

Inventory MT: 3270 MT

Competing for available offers Competing for potential offers Own orders Relevant within my quantity

	Northern Europe	Southern Europe	South Korea	China	Northern America	South Africa	Other locations
CHCR	N/A	N/A	N/A	N/A	N/A	1.06 100MT 11:53 13/01/22 Bid:1.36 / Ask:1.4	N/A
HGHC	1.55 100MT 11:29 01/02/22 Bid:1.21 / Ask:1.55	1.7 500MT 17:38 04/01/22 Bid:1.21 / Ask:1.88	N/A	N/A	N/A	N/A	N/A
LGHC	N/A	N/A	1.22 100MT 10:20 08/02/22 Bid:1.36 / Ask:1.22	N/A	N/A	N/A	N/A
LPHC	N/A	1.7 500MT 17:38 04/01/22 Bid:1.21 / Ask:1.88	N/A	N/A	N/A	N/A	N/A
LC	N/A	N/A	N/A	N/A	2.12 104T 17:12 21/02/22 Bid:2.12 / Ask:2.18	N/A	N/A
ALL	1.55 100MT 11:29 01/02/22 Bid:2.12 / Ask:1.55	1.7 500MT 17:38 04/01/22 Bid:2.12 / Ask:1.88	1.22 100MT 10:20 08/02/22 Bid:2.12 / Ask:1.22	N/A	2.12 104T 17:12 21/02/22 Bid:2.12 / Ask:2.18	1.06 100MT 11:53 13/01/22 Bid:1.36 / Ask:1.4	N/A



*Partnership with UNICHROME is
the ticket to the island of reliability
and sustainable development
in the turbulent ocean
of commodity markets*

www.unichrome.ch

Thank you

